PC Centre (Pty) Ltd

driven by values, powered by intellect

Corporate Profile & Expression of Interest 2016

We Stand Out.

Dd Disclaimer

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Our
Company

Ww

Who we are

> "At PC Centre we apply the appropriate technology in an innovative and responsible manner and aim to achieve complete customer satisfaction by effectively addressing the business issues that our customers currently face and generating new opportunities that will help them stay ahead of their competition in the future."

For over a decade PC Centre has served the Information and Communication technology needs of a very broad spectrum of customers and in various locations in the Sub Saharan Africa.

PC Centre was established in March 1992 as the sole reseller of and service provider for Apple computers and third party products in Namibia. However we have diversified to include a few best of breed technologies and products to satisfy the requirements of our customers.

PC Centre is a **Warranty Centre** for the following international brands:-
Apple, Hp, Dell and Lenovo. PC Centre is also a Buisness Partner for Sophos, CISCO, Microsoft, MECER, ,Acer and HP.

PC Centre was appointed as a Gestetner business partner in Namibia in September 2001. RICOH appointed PC Centre as an authorised distributor in 2011 and we are currently a BSD Lexmark partner in Namibia.

In this short span we have established as a leading vendor of Digital Office Equipment and Document Management Solutions in Namibia. Our partnership with Indian software giant, Eastern Software Systems (ESS) Pvt Ltd as an Enterprise Resource Planning (ERP) partner for SME and Parastatal. ESS has their operation in southern Africa. ESS Pvt Ltd is the leading software solution provider in India and fast emerging as a leading ERP player in Africa with its flagship ERP product "ebizframe."

PC Centre is also a founding member of the Namibia Information Technology Association (NITA) and also a member of the Namibia Chamber of Commerce and Industry (NCCI).

The Directors of PC Centre are Alexander Zacharia, a permanent resident of Namibia. Destiny Investment Group (Pty) Ltd holds 18% and is represented by Josephat Mwatotele, while Duilcer Investments (Pyt) Ltd holds 40% and is represted by Ranga Haikali who is also on the Board of Directors of PC Centre (Pty) Ltd.

" Our measure of success is Customer satisfaction. Several Namibians have already been empowered to a compe tent level of knowledge on ITbased solutions and systems.

"

The company has a serious affirmative action policy in place through which we combine the best people, processes and technology to achieve our cheif aims, which are :-

- To help our customers create and implement strategies to enhance efficiency and competitiveness utilizing best of breed technologies.

- To be recognised as the premiere Information Technology company in Namibia, where technical knowledge and skills are blended into a management effort that ensures best value for its customers, rewards its employees, and strives to be a responsible and productive citizen of the community.

our mission: to unleash creativity

We intend to succeed in this mission by empowering our staff through technical and leadership training. By simplifying ICT for our clients through our experienced and intuitive customer service. And by lowering the total cost of ownership and increasing the bottom line for Namibian businesses through infrastructure development.

" Our staff, our clients & the businesses we invest in are the real ICT resource of Namibia. *"*

our vision: to reinvent personal computing

We are reinventing personal computing by helping our customers find ways to be more efficient and competitive in an often daunting, technological world. And by making it our business to provide our clients with the highest level of quality and satisfaction in the products and services we offer.

" We're helping people regain control of their information by shortening the learning curve of personal computing. *"*

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Our
Services

Dd

> "PC Centre has a diversified and comprehensive range of ICT consulting and delivery capabilities."

Diversity

Together with our in-depth knowledge of systems integration, we have a solid foundation from which to deliver vertically integrated, industry focussed solutions for our clients across a broad spectrum of industries.

These comprehensive and integrated industry solutions are delivered by PC Centre's Professional Services Division.

our service focus

- Application Consulting and Customisation
- Custom Application Development
- Systems Integration
- Information Systems Consulting
- IT Training and Education
- Service Maintenance and Service Support
- Industry-specific technical solutions

We offer Asterisk, an open source software switch (PBX), as a powerful yet affordable solution for VoIP telephony services for our corporate and private clients.

We bring together a combination of various disciplines to enable organisations to ensure reliability, profitabilty & improve customer satisfaction while reducing its Carbon footprint.

Voice over IP
Communications

We design and implement networks to ensure seamless and efficient transport of data that media rich environments require.

PC Centre (Pty) Ltd
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FleetManagement
Logistics

Our Services

CoreInfrastructure
NetworkConnectivity

Firewalls
CyberSecurity

WebDevelopment
InformationSharing

Sharing information has never been easier as we use simplicity, creativity, functionality, and proper hosting to ensure a successful implementation of your Website.

We help you determine your security needs and implement the right firewall solutions for your company using open source technologies which have proven to offer the best ROI.

Vv

> Asterisk is an open source software switch, created by Digium, Inc. and a continuously growing user and developer base. Digium invests in both developing the Asterisk source code and low cost telephony hardware that works with Asterisk.

Voice over IP

Asterisk runs on Linux and other UNIX platforms with or without hardware that connects your server to the traditional global telephony network, the PSTN. Asterisk is a complete VoIP software switch that runs on Linux, BSD and OS X – providing all the features you would expect from a software switch and more.

- Delivers VoIP in four protocols, and can interoperate with almost all standards-based telephony equipment using rela tively inexpensive hardware

- Provides Voicemail services with Directory, Call Conferencing, Interactive Voice Response, and Call Queuing

- Has support for three-way calling, caller ID services, ADSI, SIP, H.323 (as

both client and gateway), MGCP (call manger only) and SCCP/Skinny (limited).

- Needs no additional hardware for Voice-over-IP

- Supports a number of hardware de vices for interconnection with digital and analogue telephony equipment

With Asterisk as your telephony switching platform, PBX, you'll not only have a high-class PBX replacement. Asterisk is much more than the standard PBX. With Asterisk in your network, you can do telephony in new ways.

Aa

> The days of expensive proprietary telecom software are over. Asterisk solves a wide range of challenges, from common PBX and key system replacements to highly specialised applications at a fraction of the price of traditional systems.

Asterisk for Business

Extreme Cost Reduction.

Combined with low-cost telephony hardware, Asterisk Business Edition can be used to create a PBX at a fraction of the price of traditional PBX and key systems, while providing a level of functionality exceeding that of many of the most expensive systems available.

Control

Asterisk Business Edition allows the user to take control of their phone system. Once a call is in a Linux® box with Asterisk, anything can be done to it. In the same way that Apache gives the user fine-grained control over virtually every aspect of its operation (and its Open Source nature gives even more flexibility), the same applies to Asterisk.

Customization

Through its internationalization support, configuration files, and source code, every aspect of Asterisk can be tweaked. For example, Asterisk's codes for call features could be changed to match an existing system.

Rapid Deployment and Development

Asterisk allows PBX's and IVR applications to be rapidly created and deployed. Its powerful CLI and text configuration files allow both rapid configuration and real-time diagnostics.

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Rich, Broad Feature Base

" Because Asterisk is Open Source and is implemented in software, not only does it provide features such as voicemail, voice menus, IVR, and conferencing which are very expensive for proprietary systems, but it also allows new features to be added rapidly and with minimal effort. "

Dynamic Content Deployment

In the same way that web servers like Apache allow a user to deploy dynamic content, such as account information, movie show times, etc, on the web, Asterisk permits you to deploy such dynamic content over the telephone, with the same ease as CGI.

Extremely Flexible Dialplan

Asterisk's unusually flexible dialplan allows seamless integration of IVR and PBX functionality. Many of Asterisk's existing features (and desired features of the future) can be implemented using nothing more than extension logic. Asterisk supports a mix of extension lengths.

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Get in touch with us Today to find out how we can Add Asterisk to your Business!

Ff

Firewalls

> A firewall is an essential and neglected component of many network architectures. No out of the box solution is right for everybody, which is why we help you determine your security needs and implement the right firewall solution for your company using open source technologies which have proven to offer the best ROI.

Different companies have different security needs from a firewall. The security varies from an essentially open network for an ISP, which prohibits destructive activities, to tightly, sequestered corporate intranets. Our team of network engineers and experts will follow PC Centre's Consulting Methodology to deign and implement a firewall that meets your security requirements.

Our team will define in detail what assets require protection and where they are located producing security requirements document. Once the security requirements are validated the team will then review in detail your company's security policy. A security specification document will then be created that addresses all security requirements according to the company's security policy.

From the security specification the PC Centre team will work with you to select the best firewall software and hardware. If your company doesn't have a formal security policy PC Centre can work with you to develop one as a separate engagement.

A security policy is a comprehensive policy, which covers everything from asset protection and what access needs to be restricted to the appropriate responses to various security issues. A security policy can cover external security issues, internal security issues, or both.

Once the proper firewall has been selected and delivered the PC Centre team will built the firewall solution according to the security specification.

Ww

Web Design

> " We At PC Centre, we have an experienced web design and development team that will help you reach your online goals. We understand that the key to successful Web presence is simplicity, creativity, functionality, and proper hosting. "

As a complete web solutions company we offer customer-oriented web design services and more importantly, deliver them effectively.

Whether you are a small business or a large corporate, we can help you achieve an online presence that delivers the very best for you and your clients.

If your goal is to provide information, products, e-commerce or online services, we can ensure that the visitors to your site enjoy an informative, user-friendly and interactive experience

We utilize the skills of we designers, experienced specialist programmers, search engine registration specialists and business management experts.

- **Database** driven websites and e-commerce solutions

- **Interactive** customer communication and service applications

- **Database** driven dynamic pages to keep site content up-to-date

- **Intranet** development for improved corporate communications and cost savings

- **Solutions** that meet your needs built on either a Linux or Microsoft platform.

We understand that design is one of the most important factors for a successful website. Our creative process utilizes user friendly interfaces, popping color schemes, and easy to use navigation menus. We also do development while keeping in mind the importance of search engine optimization.

Cc

Core Infrastructre

" A technologically sound infra structure is at core of every reliable computer network. We design and implement networks to ensure seamless and efficient transport of data that media rich environments require. "

The PC Centre network design team has all the certifications and qualifications from leading manufacturers of core infra structure equipment namely Cisco, Molex, Trendnet and Netgear, just to name a few.

Our networking team has completed structured cabling projects for all sizes of businesses ranging from single room operations to multistoried office blocks and campus wide infrastructure.

Our capabilities in the core infrastructure arena are as follows:-

- network design and implementation
- project management and coordination
- network traffic trend analysis
- wireless network design
- asset register creation
- structured data and voice cabling
- fibre optic cabling
- network troubleshooting
- network efficiency analysis
- quality of service analysis

Ff

Fleet Management System

" Fleet Management Systems is a combination of various disciplines like engineering, finance, human resource management, road traffic legislation and information communication technology that enables any organisation to ensure reliability, profitabilty and improve customer satisfaction and thus reducing its Carbon footprint and enviornmental impact. "

Basic FMS

" When you want to be more competitive and profitable, accurate and timely knowledge of your fleet activities is the most important information you can have. Vehicle tracking removes the blindfolds delivering this critical information right to your desktop through an extensive set of features. "

Reporting: Supplement vehicle tracking with reports that display the activity of individual vehicles and/or your entire fleet.

Administration: Role-based access to assign specific roles for different users and hide/show certain vehicle tracking features.

Fleet Tracking: Monitor trips, stops and fleet activities to make smarter, quicker business decisions.

Routing: View driving histories and plan more efficient routes.

Locations: Designate the delivery, job and customer locations that are unique and important to your fleet.

Job Scheduling: Create, assign and track the status of your jobs with this versatile and easy-to-use feature.

Mobile: PC Centre FMS provides vehicle tracking and custom fleet activity alerts for your phone.

Messaging: Communicate instantly with your employees in the field.

Live View: Learn not only where your vehicles are, but what they're doing.

Maintenance: Schedule, track and receive alerts for the maintenance of your fleet.

Integration: Make your existing software come alive with real-time vehicle tracking information.

Advanced FMS

> **"** We offer a variety of fleet management solutions to the commercial sector. Our technology captures vehicle data which fleet managers can use to monitor vehicle and driver behavior. The return on investment can save huge amounts especially on fuel usage making our solutions value for money. **"**

Fuel Management

Fuel is often the second biggest expense on a Fleet Manager's income statement and since you can't manage what you don't measure, we support a variety of methods to measure fuel - off the vehicle's using a fuel-flow meter.

Driver Safety

PCC FMS provides integrated driver safety solutions to businesses who embrace a culture of ensuring employee and community safety and maintain the highest standards. Often termed a driver monitor, the solution provides key safety information and functionality.

Journey Management

PCC FMS offers Journey Management solutions to our customers around the world. These dedicated and unique around-the-clock journey management expertises along with driver safety consulting are vitally important, especially within the Oil and Gas Industry.

Vehicle Performance

PCC FMS provides arguably the broadest range of fleet management information available on the market today. Detailed information about the performance and movements of your drivers and vehicles is available at your fingertrips, delivered to our secure web hosted system. Users can login and see the required details.

Carbon Emissions

Our products can help your company go green. Monitor and reduce fuel consumption, which will lead to a reduction in your fleet's carbon emissions.

Vehicular Logistics

Vehicle Tracking

PCC FMS GSM/GPS based vehicle tracking technology and has a number of different vehicle tracking products on offer - ranging from entry level products such as the Simple Tracker for pure tracking to the sophisticated Tracking functionality. Fleet Management PCC FMSoffers a broad range of fleet management products and solutions.

The technology provided by our flagship product, allows you to manage your fleet efficiently and effectively. We have a range of industry specific solutions to meet all your fleet management needs.

Fast & Powerful Mapping

Super-high performance map that displays thousands of assets in a single view. Supports multiple hardware types on the same mapping platform. Unequaled in today's competitive fleet management market.

Fleet, Driver & Team Management

Gain incredible insights into your drivers. You can even re-route drivers to save valuable fuel and time, with reported gains of up to two hours a day.
Find Closest Capable Driver
Enabling fleet managers to quickly locate a driver with the right skills and a vehicle with the right capabilities for the job.

Speeding Alert Against Posted Speed

Be alerted when any of your employees drive over the posted speed limit. History reports help validate your fleets' improved safety record and can often reduce insurance premiums up to 15%.

Fuel Efficiency Module

Real-time fuel tank levels, fuel consumed by each vehicle and fuel purchases. Compare against average, or expected, fuel efficiency.

Real-Time Alerts

Gain valuable business insights with real-time alerting and exception engine. Real-time GPS tracking gives you peace of mind, making it easy to monitor and stop unauthorized vehicle use.

Reporting

Reports

A large collection of powerful reports run with a single click or are automatically emailed to your team in a range of different formats. Support for very large reports ideal for large fleets.

Landmarks and GeoFences

Visualize and report on important or prohibited locations with custom markers. Easily maintain your mapped areas of interest with bulk import or export of markers and categories.

Enterprise Dashboard

PCC FMS is the first to market with the Enterprise Dashboard, allowing managers to easily see crucial KPIs for an entire fleet of thousands of vehicles.

Satellite Imagery

PCC FMS delivers the most current and comprehensive sub-meter earth imagery commercially available, with new images being collected and uploaded every day.

Search!

Search! enables you to quickly find any vehicle, driver, location or tagged group. This allows you to perform operations on subsets of your fleet with ease.

International Language and Time Zone Support

PCC FMS now supports 4 languages. Vehicles can also be tagged to report with specific time zones.

Advanced Large Fleet Reporting

Our Fleet report engine now uses cloud computing resources to generate massive reports. The added insight provided by these reports allows large enterprise users to gather and analyze large amounts of data across their fleet.

Maintenance Reporting

Improve safety and avoid expensive repairs with sophisticated tracking of vehicle service history. Automatic alerts instruct fleet managers when to schedule preventative maintenance.

Ee

> " PC Centre (Pty)Ltd would like to express our interest in providing our services for the benefit of your organisation. "

Expression of Interest

This Corporate Profile serves as an Expression of Interest, by PC Centre (Pty) Ltd, in doing business with your Organisation this year.

Our services, team and core capabilities make us the ICT organisation of choice when you are preparing to roll out your product or service.

Please get in touch with us for more information that is specific to your needs.

Apple Authorised Reseller
Apple Authorised Service Centre

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